

Message Text

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PAGE 01 LAGOS 06521 101000Z

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ACTION EB-07

INFO OCT-01 AF-06 EUR-12 NEA-10 ISO-00 CAB-02 CIAE-00

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FM AMEMBASSY LAGOS

TO SECSTATE WASHDC 105

INFO USDOC WASHDC

AMCONSUL CASABLANCA

AMEMBASSY BRUSSELS

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CASABLANCA FOR RCAA

BRUSSELS FOR FAA

E.O. 11652: N/A

TAGS: EAIR, BEXP, NI

SUBJECT: CIVAIR: NIGERIA AIRWAYS AND PANAM

1. LOCAL PANAM REP PETER LEGRO HAS HEARD RUMOR THAT ITS OPERATIONS IN NIGERIA MAY BE THREATENED BY AGITATION ON PART OF NIGERIA AIRWAYS (WT) CHAIRMAN FRANCIS OBI.

2. ACCORDING TO RUMOR, OBI IS SEEKING TO FINANCE ACQUISITION OF THREE BOEING 747-SB'S IN U.S., BUT IS BEING FRUSTRATED BY UNNAMED FINANCIAL INSTITUTIONS WHICH HAVE REJECTED NIGERIA AIRWAYS AS BAD CREDIT RISK. IN HIS IRE AT BEING TREATED RUDELY IN U.S., SO STORY GOES, HE INTENDS RETALIATE AGAINST PANAM BY USING HIS INFLUENCE TO REDUCE NUMBER OF FREQUENCIES THROUGH LAGOS.

3. COMMENT: RUMOR STRIKES US AS FAR-FETCHED. NO ONE HAS APPROACHED LEGRO DIRECTLY YET, AND AMBASSY HAS HEARD OF LIMITED OFFICIAL USE

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PAGE 02 LAGOS 06521 101000Z

NO INITIATIVES BY OBI EITHER TO ACQUIRE B-747'S OR TO SEEK

FINANCING IN U.S. WT'S STATED POLICY IS TO EXPAND OPERATIONS NOT ON LONG RANGE BUT ON DOMESTIC AND WEST AFRICAN ROUTES AT LEAST OVER NEXT FIVE YEARS. AIRLINE HAS PLACED ORDER FOR SEVER FOKKER F-28'S TO THIS END AND IS AWAITING DELIVERY. THERE IS NO PROVISION IN THIRD PLAN (1975-80) FOR MAJOR ACQUISITION OF WIDE-BODIED JETS AND TO OUR KNOWLEDGE NO SERIOUS DISCUSSION OF SUCH A MOVE.

4. ON OTHER HAND, AGITATION OF THIS SORT, THOUGH PROBABLY CONTAINING LARGE DOSE OF BLUFF, IS IN CHARACTER WITH CHAIRMAN OBI. ANOTHER FACTOR TO CONSIDER IS HIS RECENT DESIGNATION AS PERMANENT SECRETARY OF NEW MINISTRY OF CIVIL AVIATION, WHERE HE WILL PRESUMABLY GIVE UP HIS POST AT WT CHAIRMAN BUT WILL BE IN EVEN BETTER POSITION TO PURSUE OLD GRUDGES IF SO INCLINED.

5. ACTION REQUESTED: EMBASSY SEES NO POINT IN TAKING ANY ACTION AT THIS TIME, AND LEGRO AGREES. BUT IT WOULD BE USEFUL TO KNOW WHETHER BEOING IS INDEED NEGOTIATING SALE OF 747'S TO WT AND WHETHER PROBLEMS OF FINANCING HAVE BEEN ENCOUNTERED. MIGHT BE WORTHWHILE TO CHECK WHETHER EXIMBANK HAS BEEN APPROACHED.
EASUM

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